

SERMON *on the* MOUNT

Influencers

Matthew 5:13-16

Salt of the Earth

"You are the salt of the earth. *But if the salt loses its saltiness, how can it be made salty again?*

It is no longer good for anything, except to be thrown out and trampled underfoot."

Matthew 5:13

Salt _____.

Salt _____.

Are you salty enough to make people thirsty for Jesus?

Light of the World

"You are the light of the world. *A town built on a hill cannot be hidden. Neither do people light a lamp and put it under a bowl. Instead they put it on its stand, and it gives light to everyone in the house. In the same way, let your light shine before others, that they may see your good deeds and glorify your Father in heaven."*

Matthew 5:14-16

Light _____.

Light _____.

Are you lit enough to attract others out of darkness?

Sermon on the Mount: Influencers

Matthew 5:13-16

Questions from Sermon on March 1, 2026

Getting to Know Me

1. What comes to mind for you when you hear the word *influencer* today?
2. Who is someone who has had a significant influence on your life? What made their influence powerful?

Digging Deeper

1. What stood out, caused pause, or raised a question for you in Sunday's sermon?
2. Read Matthew 5:13-16. How do you think Jesus' followers would have understood his call to be salt and light? What strikes you about him saying this while they were still a powerless few?
3. Which of these attributes of salt resonates with you more: preservative or flavor-enhancer, and why?
4. What does Jesus mean when he warns that salt can lose its saltiness? What does "losing saltiness" look like practically for a believer today?
5. Which of these attributes of light resonates with you more: reflecting or transforming, and why?
6. When have you observed someone being salt and light in their spheres of influence?

7. Read Ephesians 5:8-13. What is the "fruit of the light," and how does this connect with what Jesus says in Matthew about letting our light shine? What impact does light have, according to these verses?
8. Jesus says, "*Let your light shine before others, that they may see your good works and glorify your Father in heaven.*" But much of the Sermon on the Mount (ch. 6) also warns against doing good works to be seen. What's the difference, and why does it matter?
9. After hearing the Chapmans share how they're serving God with their unique gifts:
 - How did their testimony impact you?
 - What gifts or training has God given you that could be used to influence your world for Christ?

Making it Personal

10. Where is God currently calling you to be salt and light – at work, at home, online, in your neighborhood?
11. Is there an area where your faith has become more *private* than just *personal*? What's the difference?

Prayer

Close by reading Psalm 67:1–2 together as a commissioning – a sending, not just a blessing – and pray for each other.

*"May God be gracious to us and bless us
and make his face shine on us –
so that your ways may be known on earth,
your salvation among all nations."*

We exist to glorify God by guiding people into a growing relationship with Jesus Christ.

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Matthew 5:13

Salt **PRESERVES.**

Salt **ENHANCES.**

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Light of the World

***"You are the light of the world.** A town built on a hill cannot be hidden. Neither do people light a lamp and put it under a bowl. Instead they put it on its stand, and it gives light to everyone in the house. In the same way, let your light shine before others, that they may see your good deeds and glorify your Father in heaven."*

Matthew 5:14-16

Light **REFLECTS.**

Light **TRANSFORMS.**

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